OVERVIEW OF SERVICES

At FCI Advisors our mission is to help wealth advisors and trust officers serve their clients and grow their business. FCI serves as a trusted partner. We provide the stability and reliability of a well-established investment management firm that is staffed by dozens of committed professionals with intimate knowledge of the trust industry and expertise in a variety of disciplines. Our program is focused on helping wealth advisors and trust officers achieve their business goals.

- A range of separate securities investment styles
- Mutual fund strategies
- Asset allocation
- Direct contact with our investment and service professionals
- Assistance with RFPs, prospect and client presentations

OUR VALUE PROPOSITION

For your wealth management/trust business, FCI's low-cost, high-value program provides a range of investment solutions that address a variety of investment objectives.

- We work in tandem with wealth advisors/trust officers to customize those solutions to address the unique needs and circumstances of each of their clients.
- We act on those solutions in a manner and time frame that is consistent with each client's preferences and circumstances.

FCI understands the critical role that marketing plays in the growth of your business. To help you achieve that growth our professionals:

- Develop customized reporting for key clients;
- Attend meetings with key clients and significant prospects;
- Create proposals and respond to RFPs for significant prospects;
- Participate in seminars for prospects and local centers of influence; and
- Provide market commentaries that can be branded with your logo.

RELATIONSHIP RESOURCES

Each FCI trust client has a dedicated Relationship Manager to serve as the point person for their needs. However, that person is not your only resource at FCI.

Shown below are the expert support teams in each of the functional disciplines necessary to help you serve existing clients and profitably grow your business.

CLIENTS

- Client Relationship Managers
- Equity Portfolio Managers
- Fixed Income Portfolio Managers
- Asset Allocation Team
- Mutual Fund Program Team
- Portfolio Implementation Specialists
- Business Development and Support
- Operations Team

INVESTMENT SOLUTIONS

Your clients have diverse needs and FCI's flexible service responds to those needs. Our solutions are shaped by your needs and your clients' needs.

Transition Management

Asset Allocation

- Core-Satellite Approach

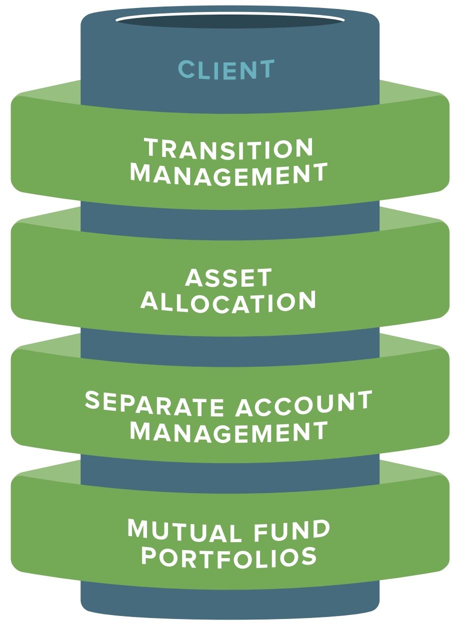
Separate Account Management

- Equity Income Portfolio
- Value Equity Portfolio
- Core Equity Portfolio
- Select Growth Portfolio
- Taxable Fixed Income Portfolios
- Municipal Fixed Income Portfolios

Mutual Fund Portfolios

Through our many years in business, during numerous market cycles, we have developed a disciplined and proven investment process. Firmly grounded in asset allocation strategy, this style is designed to meet each client's unique investment objectives.

FCI is committed to helping clients meet these objectives in a professional manner while providing exceptional customer service.



OUR COMMITMENT TO OUR CLIENTS

Our commitment is to help you serve your clients and grow your business. We listen to your needs and respond to those needs. We have the necessary resources, investment solutions, and business development and operational tools to support this commitment.

Established in 1966, FCI applies a personalized approach to client servicing with the bedrock principle of our corporate culture to put clients first. It is this principle that guides us as we strive to become **the** source for investment solutions for wealth advisors and trust officers.

FCI will partner with you to create personalized investment solutions that address the unique needs of your individual and institutional clients while enhancing the relationships you have worked so hard to build.

For more information, please contact Dave Moore at (816) 329-1574

FCI ADVISORS

442 West 47th St. | Kansas City, Missouri 64112 | 800.615.2536